

Press Release

Ebit (Esaote Group) and Siemens Healthineers signed an important partnership to resell Suitestensa, the Ebit software dedicated to cardiology

Siemens will resell Ebit's Suitestensa software as part of their portfolio in Germany and other international markets

This is a crucial step in the Ebit's worldwide expansion market strategy.

Genoa, 20th April 2017 – **Ebit**, the Esaote Group company dedicated to Healthcare IT, **has signed a significant three-year agreement with Siemens Healthineers**, thanks to which Siemens will resell **in the German market Suitestensa CVIS (Cardiovascular Information System), the innovative Ebit's integrated IT platform dedicated to cardiology.**

The partnership has been announced today in Mannheim on the occasion of the Congress of the German Society of Cardiology (DGK).

Developed by Ebit, the cardiovascular software Suitestensa CVIS is a comprehensive enterprise platform that allows doctors to archive, manage and share data, reports and clinical images produced by any cardiological equipment. By making available the patient's entire medical history on a single digital system, Suitestensa ensures a complete and accurate diagnostic process, reducing related time and costs.

This is the reason why Siemens Healthineers chose Ebit as a partner, as part of its strategy to provide physicians with streamlined, effective workflows in cardiology, so to win today's technology challenges and to remain competitive.

"We aimed at finalizing this agreement early in time as both parties have identified strong synergies to leverage on with the purpose of creating new market opportunities, says **Franco Fontana**, CEO at Ebit. In Siemens Ebit has identified the right partner to favour its strategy of expansion in international markets. The agreement, whose initial duration is set to three years, entitles Siemens to resell our software in Germany first, but the same framework can be applied immediately to any Siemens unit in the world".

"The potential impact of this agreement is very high, as well as our expectations are. We have now the possibility of transforming this opportunity into a success for us, our partners and our customers"- concluded Franco Fontana.

The partnership between Ebit and Siemens Healthineers confirms **the Esaote Group's will to continue the program of development and expansion of its core assets, consolidating its presence in international markets and increasing its position even in the highly innovative field of Healthcare Information Technology.**

Esaote: with a consolidated turnover of EUR 270 million in 2016, the Esaote Group is a leader in the biomedical equipment sector, in particular the areas of ultrasound, dedicated MRI and software for managing the diagnostic process. The Group currently employs 1,250 people, of which 50% are based outside Italy. With its own production and research units in Italy and the Netherlands, Esaote is recognised as one of the top 10 diagnostic imaging companies in the world by authoritative studies and fosters collaborations with clinical and scientific research centres and universities around the world. Information on Esaote and its products is available at www.esaote.com

Ebit is one of the three Esaote's Information Technology companies, specifically dedicated to diagnostic enterprise software in Cardiology (Cath-lab, Echocardiography, ECG, Electrophysiology and Check-ups), Cardiovascular Surgery, and Interventional Radiology. With a Patient-centred, high-quality-services vision and cost-reduction commitment, Ebit's mission is to support healthcare professionals with streamlined digital workflows, advanced clinical applications and effective integration of all software and modalities, to enhance multi-disciplinary health services and multi-territorial data sharing, simplifying information mobility and telemedicine challenges.

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