

# Press

Joint Press Release

by **Siemens Healthineers and Ebit**

Erlangen/Genoa, April 20, 2017

**DGK 2017 in Mannheim: Congress Center Rosengarten, Level 2, Booth 221**

## Partnership between Siemens Healthineers and Ebit to improve workflow efficiency in cardiology

- **Siemens Healthineers cardiology portfolio to be offered with Suitestensa cardiovascular information system (CVIS) from Ebit**

To offer its customers even more comprehensive support as a partner in the cardiology field, Siemens Healthineers offers Ebit's Suitestensa cardiovascular information system (CVIS) as an option with all its cardiology systems throughout Germany. Suitestensa incorporates patient information and data from all cardiological modalities on a single platform. The two companies will jointly present their solution for the first time at the Congress of the German Society of Cardiology (DGK) in Mannheim. "Advanced management of cardiological workflows including clinical patient, image, and lab data is a key element in improving efficiency in cardiology," reports Philipp Fischer, Head of Cardiology at Siemens Healthineers. "By working together with Ebit, we are now able to offer our customers a powerful cardiovascular information system that will achieve this. We opted for Suitestensa because it enables comprehensive, customized integration with existing systems and structures within cardiological facilities, both in individual departments and in hospital groups." This collaborative arrangement is part of Siemens Healthineers' strategy of helping healthcare providers to improve efficiency and cut costs to overcome current challenges and remain competitive.



**Siemens Healthcare GmbH**  
Henkestr. 127  
91052 Erlangen  
Germany



**Ebit Srl – Esaote Group**  
Via Enrico Meloni 77  
16152 Genoa  
Italy

### **International cooperation with Ebit planned**

Working together with Ebit, a healthcare IT company within Italy's Esaote group, enables Siemens Healthineers to benefit from the expertise built up by Ebit in the area of cardiological data and image management. They are therefore planning to expand their recently signed marketing agreement to cover the international market in the near future: "We aimed at finalizing this agreement early in time as both parties have identified strong synergies to leverage on with the purpose of creating new market opportunities, says Franco Fontana, CEO at Ebit. "The potential impact of this agreement is very high, as well as our expectations are. We have now the possibility of transforming this opportunity into a success for us, our partners and our customers".

### **Part of the Digital Ecosystem of Siemens Healthineers**

The company Ebit Srl-Esaote Group has agreed to offer Suitestensa within the Siemens Healthineers Digital Ecosystem, a platform linking healthcare providers and solution providers as well as bringing together their data, applications and services. With the Digital Ecosystem Siemens Healthineers together with its customers and partners aims to foster the much-needed transformation towards value-based care and reduced costs.

### **Uncomplicated access to data and images**

Dr. Christoph Naber is director of the Cardiology and Angiology Clinic at the Elisabeth Hospital in Essen (Contilia Elisabeth-Krankenhaus Essen GmbH), which uses Suitestensa. For cardiologists such as Dr. Naber, fast, uncomplicated access to all of a patient's data and images is crucial. It has to be possible, for example, to directly compare important ultrasound, CT, MR, or angiography records, measurements, and patient information, and have them automatically available for diagnosis, without having to search for them on different systems. Suitestensa now provides them with an integrated CVIS that is user-friendly and cost-efficient. "By introducing the Esaote Suitestensa IT platform, we provided our hospital with a new image and data management system that covers all cardiology

imaging modalities,” Dr. Naber explains. “It is important to integrate a future-viable solution, especially when it comes to cardiovascular imaging and the enormous volume of associated data. From point-of-care diagnostics to assessment and appropriate patient data management, the modular structure of the Esaote Suitestensa IT platform allows us to optimize our processes.”

### **CVIS improves efficient workflows**

As soon as patients arrive at the hospital, their data is recorded in the hospital information system at the time of registration. The system forwards this data to the CVIS, which forms the interface with the examination modalities and the place of examination. If, for example, the location and extent of stenosis and the materials used (e.g. stents) are documented in the CVIS during the angiography examination, the examining cardiologist will automatically receive these values and information, including images, as part of a diagnosis template. All current and previous reports, images, measurements and examinations for a given patient will be accessible to the treating physician in a single patient folder, which makes the diagnostic process more efficient and consistent, since data no longer has to be searched and compiled manually from a range of systems. In addition, the information on materials used is automatically forwarded to the ordering and accounting systems at the hospital. This saves time for the cardiology unit, leaving it more time to devote to patient care. Finally, the diagnosis and other important information are automatically transmitted to the hospital information system. In other words, the CVIS bundles all the data received from cardiology to enable it to be documented, analyzed, and automatically archived.

This press release is available at [www.siemens.com/press/PR2017040260HCEN](http://www.siemens.com/press/PR2017040260HCEN).

Information about the solutions within the Siemens Healthineers Digital Ecosystem is available at [www.siemens.com/healthineers-digital-ecosystem](http://www.siemens.com/healthineers-digital-ecosystem).

Joint Press Release  
by **Siemens Healthineers and Ebit**

### Contact for journalists

Siemens Healthineers

Sarah Hermanns, phone: +49 9131 84-5337

E-mail: [Sarah.Hermanns@siemens-healthineers.com](mailto:Sarah.Hermanns@siemens-healthineers.com)

Ebit Srl – Esaote Group

Mariangela Dellepiane, phone: +39 010 6547249

E-mail: [mariangela.dellepiane@esaote.com](mailto:mariangela.dellepiane@esaote.com);  
[info@ebit.it](mailto:info@ebit.it)

**Siemens Healthineers** is the separately managed healthcare business of Siemens AG enabling healthcare providers worldwide to meet their current challenges and to excel in their respective environments. A leader in medical technology, Siemens Healthineers is constantly innovating its portfolio of products and services in its core areas of diagnostic and therapeutic imaging and in laboratory diagnostics and molecular medicine. Siemens Healthineers is also actively developing its digital health services and enterprise services. To help customers succeed in today's dynamic healthcare marketplace, Siemens Healthineers is championing new business models that maximize opportunity and minimize risk for healthcare providers. In fiscal 2016, which ended on September 30, 2016, Siemens Healthineers generated revenue of €13.5 billion and profit of over €2.3 billion and has about 46,000 employees worldwide. Further information is available at [www.siemens.com/healthineers](http://www.siemens.com/healthineers).

**Ebit** is the Esaote's Healthcare IT company focused on CVIS PACS enterprise cardiology diagnostic imaging and information management software, for seamless integrated patient-centric workflows in hospital and wide areas processes. **Esaote Group** is a leading player in the biomedical equipment sector, with a focus on ultrasound, dedicated magnetic resonance and healthcare IT. Esaote is internationally recognized as one of the "Top Ten" diagnostic imaging companies in the world.

---

**Siemens Healthcare GmbH**  
Henkestr. 127  
91052 Erlangen  
Germany

**Ebit Srl – Esaote Group**  
Via Enrico Meloni 77  
16152 Genoa  
Italy